

Manor Farm

Enterprise Resource Planning & Financials

Region
Ireland

Sector
Agri-Food Industry



PROJECT BACKGROUND

Manor Farm breed, feed, grow and produce Manor Farm chicken. Our business is very diverse in that we manage the whole supply chain. Manor Farm have full control over the various stages of chicken production, from breeding the chickens and milling the feed, to processing the meat. They also manage the sales side of the business, where we trade our stock with all the major retail outlets, as well as independent butchers.

THE PROBLEM

The company relied heavily on manual data entry across multiple systems which did not integrate with one another. It required inputting data on spreadsheets and then transferring this data to another system, thereby duplicating efforts and wasting valuable time.

Our invoicing system for example, required three stages which were all different in some way and needed a third party to process the final stage. We required a system that would integrate the various business silos and give management an overview of operations to allow for better planning and proactive management practices to improve efficiencies.

THE SOLUTION

Microsoft Dynamics NAV created a streamlined process whereby data was entered at one stage of the process and circulated to the rest of the business. We now have sight of many metrics which were previously unavailable to us.

For example, being able to hone in on details of the feed of a particular flock of chickens, its size and the proportion of ingredients supplied, really lifted the lid on our processes and helped us identify inefficiencies.

This new pool of information not only saved time, but reduced confusion and uncertainty in the supply chain. It also brings a lot more control and stability to the business, which helps with growth and forecasting.

Arrange a meeting with Sysco Software Solutions

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MANOR FARM'S EXPERIENCE

We're very new to this system, but something as simple as sending an invoice or a report to a customer through Excel is now a simple click of a button, whereas before, this process involved a complex third party product.

The new system has not only brought transparency, but huge staff efficiencies too. Microsoft NAV provides one central information point which updates in real time and offers real insight into a business as large and diverse as Manor Farm.

WHAT'S NEXT?

Most of our suppliers are still paid via cheque and we want to utilise Microsoft NAV to facilitate payments through the bank. This increases security levels while eliminating the need for signatories and a reliance on the postal system, which prevents us from managing the process in full.

Utilising Dynamics NAV will allow us to monitor the progress of an order from PO to payment, all the while monitoring cash flow and progress.

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Martin Gorman, Project
Manager, Manor Farm